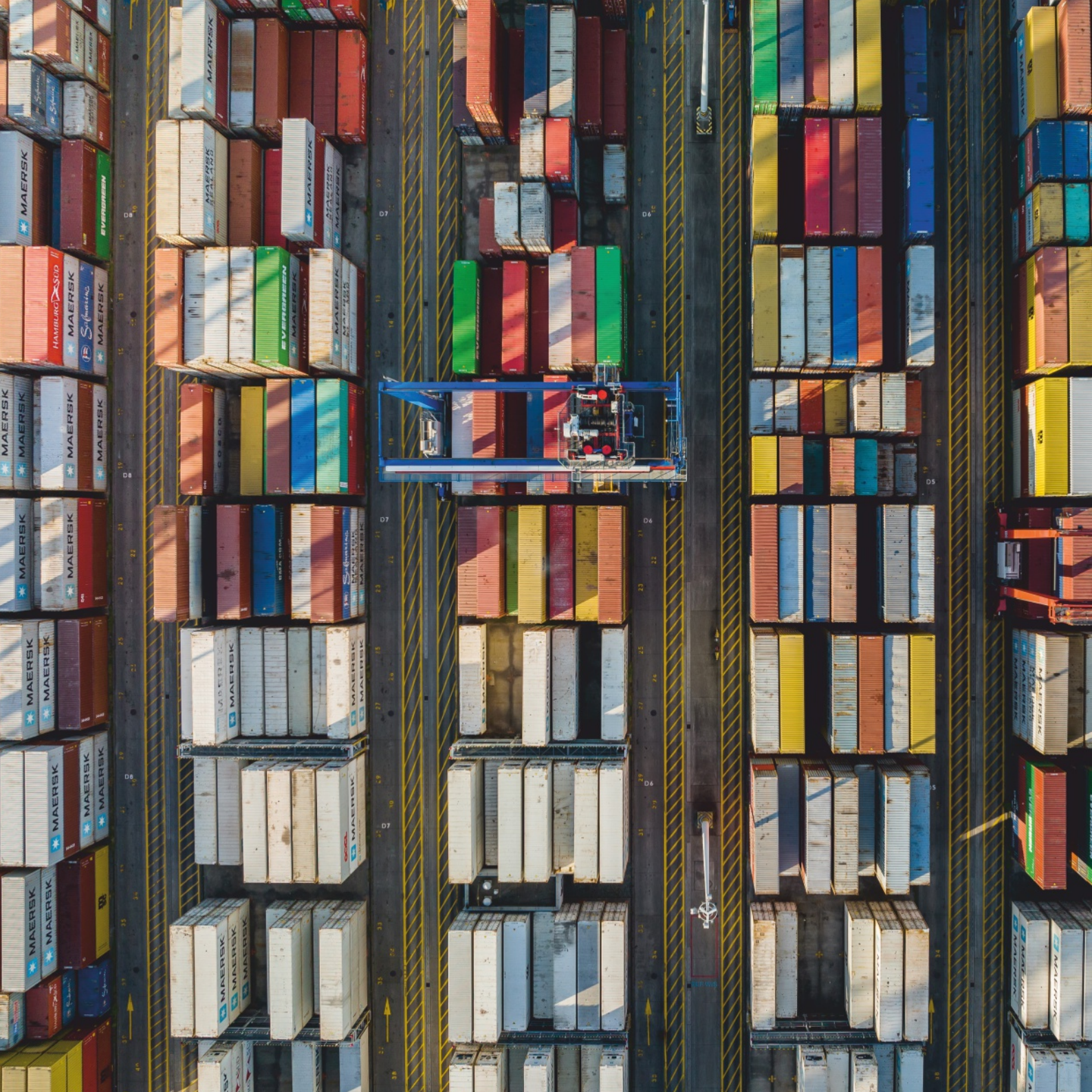


# We are the Baltic Hub



**Baltic Hub**  
A MEMBER OF THE  PSA GROUP





# Why choose Baltic Hub?



largest container terminal in the Baltic Sea



proven capabilities to handle the largest ships in the world



unique location



no marine access restrictions



most cost effective hub for the upper Baltic Sea



reliable intermodal connections



long-term room to grow



commitment to the environment

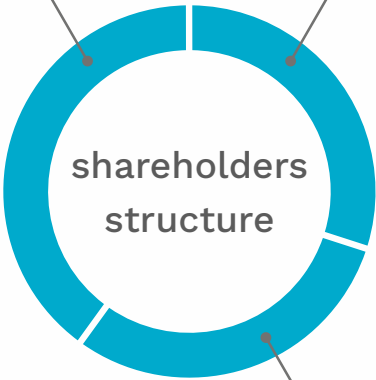


# Who we are?

40%

**PSA International (PSA)**

leading global port operator and trusted partner to cargo stakeholders. Currently, PSA's portfolio comprises over 70 deepsea, rail and inland terminals, across more than 180 locations in 45 countries – including two flagship port operations in Singapore and Belgium. Drawing on the deep expertise and experience from a diverse global team, PSA collaborates with its customers and partners to develop world-class port ecosystems and deliver innovative supply chain solutions to accelerate the shift towards sustainable trade.



shareholders  
structure

30%

**The Polish Development Fund (PFR)**

financial group which offers instruments supporting the development of companies, local governments and individuals, and invests in sustainable social development and national economic growth. The mission of PFR as a Polish promotional financial institution is to implement programs enhancing the long-term investment and economic potential and supporting equal opportunities and environmental protection.

30%

**Global Infrastructure Fund (IFM)**

global institutional funds manager with US\$82 billion under its management as of 31 December 2018. Established more than 20 years ago and owned by 27 Australian pension funds, IFM Investors' interests are deeply aligned with those of its investors. Investment teams in Australia, Europe, North America and Asia manage institutional strategies across debt investments, infrastructure, listed equities and private equity. IFM Investors has offices in nine cities: Melbourne, Sydney, London, New York, Berlin, Tokyo, Hong Kong, Seoul and Zurich.

## Management Board structure



Jan van Mossevelde  
CEO



Krzysztof Perdziński  
acting CFO



Ross Clarke  
COO





**4,5 mln**  
**TEU**  
annual capacity  
after T3 completion

**2,24 mln**  
**TEU**  
handled in 2024

**615 000**  
trucks  
per annum

**588**  
reefer  
connections

**1 062**  
reefer  
connections

**717m**  
long quay

**7**  
STS cranes

**17m**  
deep

**T2**

**T1**

**T3**

**8**  
STS cranes

**1400 +**  
employees

**504**  
reefer  
connections

**640**  
vessel calls  
per annum

**6**  
STS cranes

**50**  
RTG's and eRTG's  
incl. 5 automated  
cranes

**Railway terminal**  
• 8 200 trains per annum  
• 4 RMGs  
• 7 tracks, total length 5,25 km









FAL5/AUE1/NE1/LL1

**WestBound**

- Qingdao, CN
- Shanghai, CN
- Ningbo, CN
- Xiamen, CN
- Yantian, CN
- Singapore, SG
- Felixstowe, GB

**EastBound**

- Felixstowe, GB
- Zeebrugge, BE
- Gdansk, PL
- Wilhelmshaven, DE
- Singapore, SG
- Yantian, CN
- Qingdao, CN



**CMA-CGM**

FAL1

**WestBound**

- Ningbo, CN
- Shanghai, CN
- Yantian, CN
- Singapore, SG
- Tanger Med, MA
- Dunquerque, FR

**EastBound**

- Dunquerque, FR
- Southampton, GB
- Gdansk, PL
- Le Havre, FR
- Southampton, GB
- Port Klang, MY
- Ningbo, CN



**MSC**

Britannia

**WestBound**

- Shanghai, CN
- Ningbo, CN
- Yantian, CN
- Vung Tau, VN
- Singapore, SG
- Colombo, LKA
- Felixstowe, GB
- Antwerp, BE
- Gdansk, PL
- Gdynia, PL
- Klaipeda, LT

**EastBound**

- Klaipeda, LT
- Antwerp, BE
- London Gateway, GB
- Mundra, IN
- Singapore, SG
- Shanghai, CN



**MSC**

Albatros

**WestBound**

- Xingang, CN
- Dalian, CN
- Gwangyang, KOR
- Ningbo, CN
- Shanghai, CN
- Yantian, CN
- Singapore, SG
- Felixstowe, BG
- London Gateway, GB
- Bremerhaven, DE
- Gdansk, PL

**EastBound**

- Gdansk, PL
- Bremerhaven, DE
- Felixstowe, BG
- Singapore, SG
- Vung Tau, VN
- Xingang, CN



**Maersk**

Gemini

**Europe Shuttle 3 (ES3)**

- Gdansk, PL
- Gdynia, PL
- Bremerhaven, DE
- Wilhelmshaven, DE
- Gdansk, PL



**Maersk**

Gemini

**Europe Shuttle 15 (ES15)**

- Gdansk, PL
- Hamburg, DE
- Bremerhaven, DE
- Gothenburg, SE
- Gdansk, PL







## Baltic Hub: Regional Hub

### Locational advantage



#### Hub Port

with unique location

#### Regular Feeder and Short Sea Connections

with most of the Baltic and North Sea ports

#### 640+ block trains

served per month

#### Direct services to Czech Republic

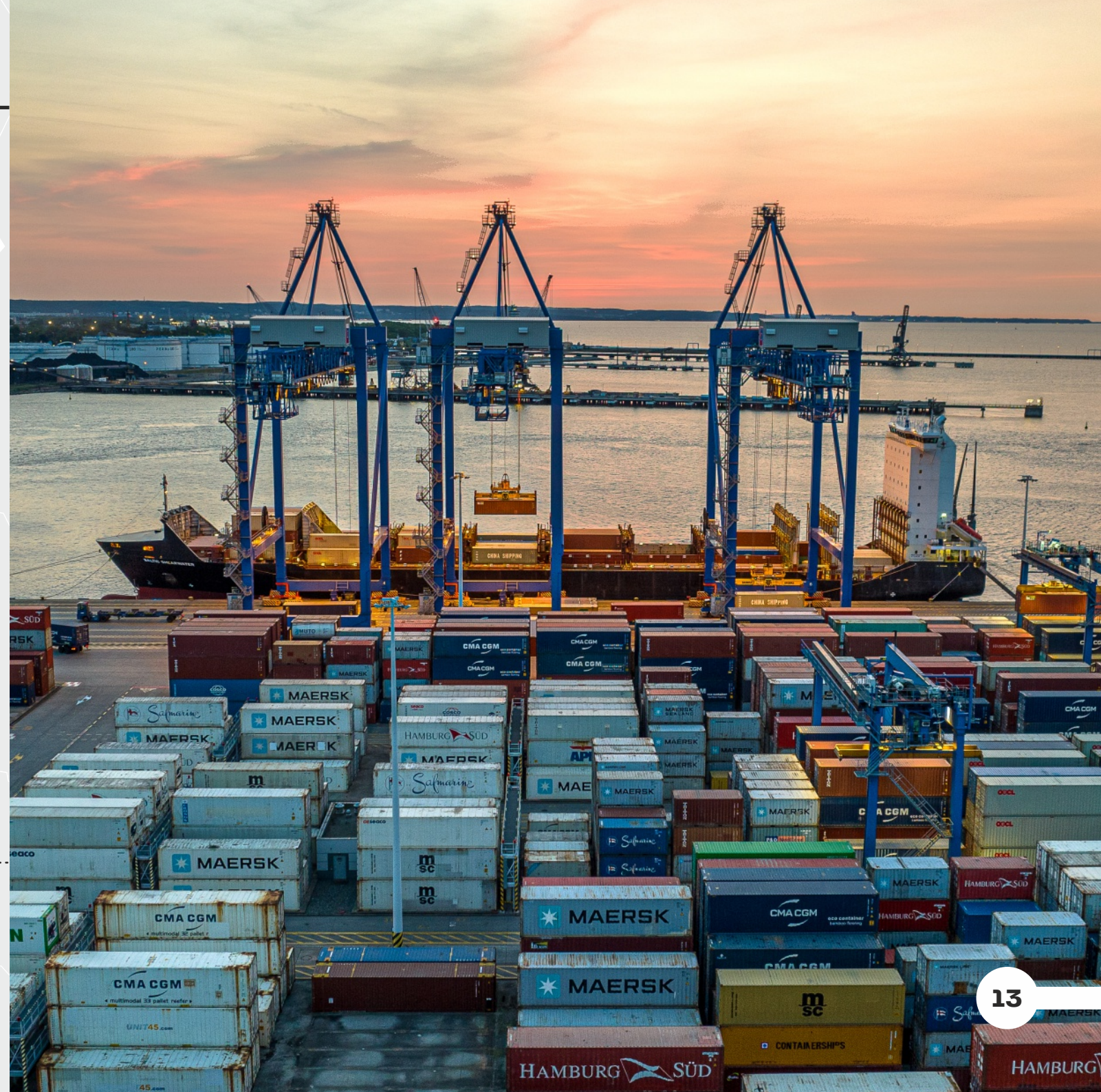
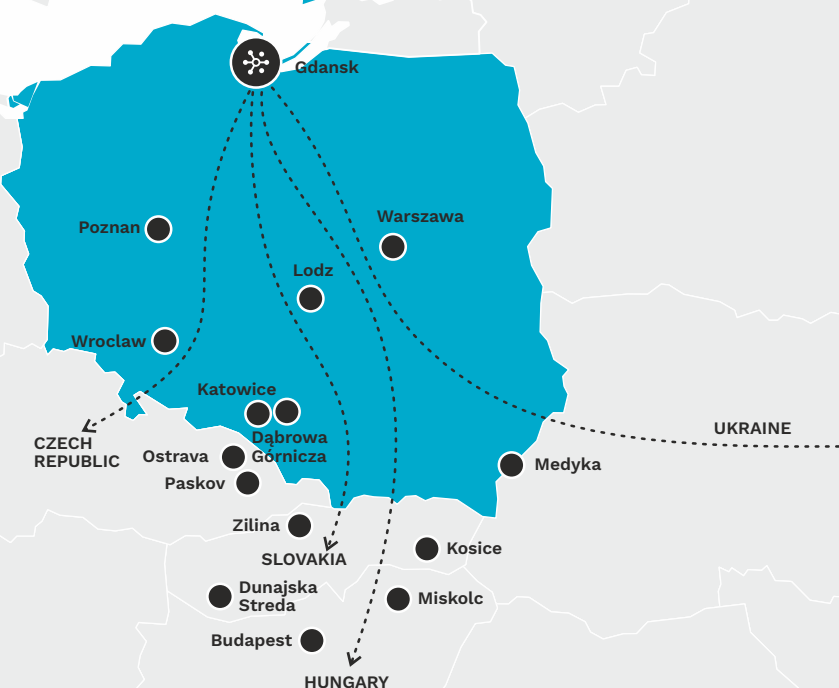
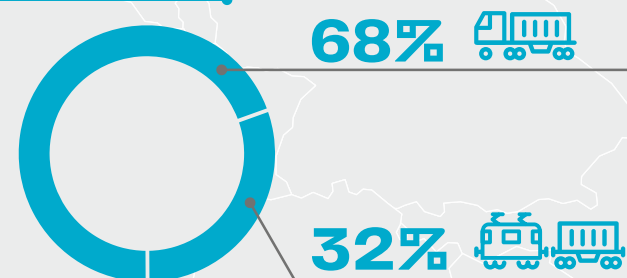
6 times a week

- Paskov – RCO
- Ostrava – METRANS
- Ostrava – MEDLOG

#### Connection to Ukraine and China (via rail)

via Zamosc, Slawkow, Medyka, Mostyska, Wola Baranowska, Dorohusk, Dobra, Malaszewicze

#### Rail / road ratio:





# Baltic Hub: Northern CEE Gateway

Rail connections



640+ block trains

served per month



connections  
in Poland



connections  
abroad







# Baltic Hub: CFS Services



**forming/unforming containers (FCL,LCL),**  
incl. oversize cargo



**warehouse and yard storage**



**lashing cargo**  
in a container  
according to IMO 3.18



**activities related to the warehouse handling of general cargo**  
eg. palletisation, segregation, foiling, banding etc.



**handling of dangerous goods in direct relation**  
in accordance with IMDG Code



**inspections**  
sanitary, phytosanitary and customs



**handling of break bulk cargo in ship relations**



**cargo projects**  
cargo handling from/to conventional/ro-ro ships





# Baltic Hub: Machine Park

The machine park consists of modern equipment with lifting capacity from 2t to 45t.



**forklifts with a capacity from 2t to 32t**  
with specialized equipment such as traveses, paper grippers, bales



**modern multi-purpose MecLift trucks**  
with a lifting capacity of 18t, their compact dimensions allow to operate inside DV containers



**Reach Stacker (RS)**  
with a lifting capacity of up to 45 tons, enabling the handling of heavy and/or oversized loads



**Activ LoadPlate**  
automated container forming system by Actiw Oy  
It is a proven solution that allows loading of various types of goods, including long structures with a total weight of up to 30 tons, with the possibility of using almost entire volume of 20' 40' containers



Emission reduction

Reduce greenhouse gas emissions\*  
by 50% by 2030 compared to 2019 values

Sustainability issues

considered in the planning and implementation of new investments (e.g., low CO<sub>2</sub> concrete)

Baltic Hub (BHCT)  
Quality Certified:

ISO 50001, ISO 45001, ISO 14001, ISO 9001, EMAS

Diesel Prime Movers

diesel terminal tractors to be replaced with low-emission ones by 2030

Successive electrification of all yard cranes

Reductions in CO<sub>2</sub> emissions and saving energy

Electric/hybrid fleet cars

constantly growing fleet (fleet / pool cars)

The first ESG Strategy

Development and implementation of the strategy for 2024-2026

Optimize yard operations

to reduce energy/fuel consumption and thus emissions

Purchase of green energy

91,678 MWh CO<sub>2</sub>-free electricity from 2021\*\*

Carbon Neutral by 2050

\* means reduction of Scope1 and Scope 2 emissions according to GHG protocol definitions

\*\* 20,035 MWh in 2021, 21,513 MWh in 2022 and 24,000 MWh in 2023, 26,130 MWh in 2024





